

# Costing Blockchains

Wed 7 Nov 18 at 11:30 – 1:00 PM ET

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Harvey Reed

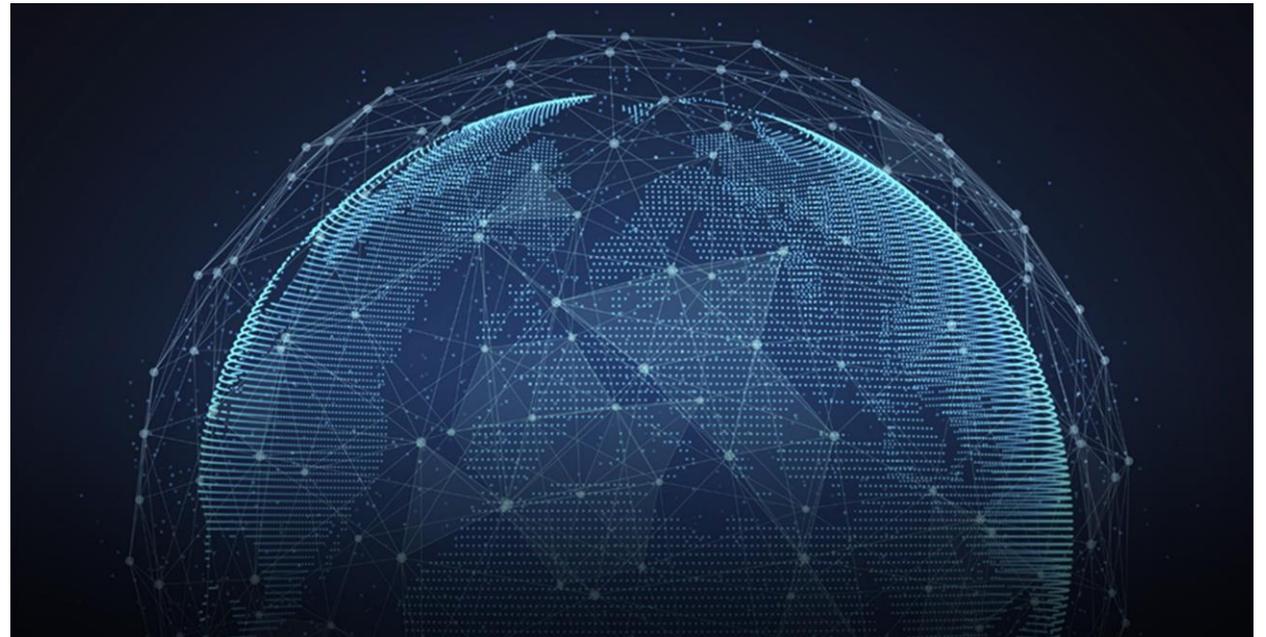
Blockchain Capability Lead

MITRE

Skype:

<https://meet.mitre.org/kcincotta/W3J0216Y>

ID: 689801244



# Welcome

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- **ICEAA (International Cost Estimating and Analysis Association)**

- Timothy P. Anderson, CCEA, Director, Integrated Cost and Schedule Analysis (iCASA), The Aerospace Corporation

- **MITRE**

- Kevin Cincotta, co-lead of Cost Analysis CoP, MITRE
- Harvey Reed, Blockchain Capability Lead, MITRE (speaker)

# Abstract

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- **This brief reviews blockchain basics (e.g. technology foundation, standup a permissioned blockchain, operate blockchain), followed by a survey of cost elements, cost drivers, and cost questions.**
- **It is intended as an introduction for an acquisition and cost audience.**
- **Blockchain technology is still emerging, and the state of blockchain standards and practices is nascent and rapidly evolving.**

# References Available Upon Request

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- **“The Emergence of Trust and Value in Public Blockchain Networks,” Michael Norman, Yiannis Karavas, Harvey Reed, June 4 2018, poster session for The Ninth International Conference on Complex Systems (ICCS 2018), public release case number 18-1814**
- **“Blockchain Technology in Government,” Dave Bryson, David Penny, David Goldenberg, Gloria Serrao, Dec 2017, public release case number 18-1069.  
(<https://www.mitre.org/sites/default/files/publications/blockchain-technology-for-government-18-1069.pdf>)**

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# Blockchain Basics

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Caution: blockchain technology is rapidly evolving

# Commercial Adoption of Blockchain

- From hype: “best thing since sliced bread”
- To reality: several impactful permissioned blockchain pilots in progress – food safety, shipping, international bank transfers, and more
- Examples described in backup slides



## Wal-Mart: Food Safety

[https://commons.wikimedia.org/wiki/File:Walmart\\_grocery\\_section,\\_ethnic\\_foods\\_aisle.jpg](https://commons.wikimedia.org/wiki/File:Walmart_grocery_section,_ethnic_foods_aisle.jpg)



The global provider of secure financial messaging services

## SWIFT: Inter-bank transfers

<https://www.swift.com/>



## Maersk: Container Shipping

[https://commons.wikimedia.org/wiki/File:Maersk\\_Tokyo\\_Port\\_Botany.jpg](https://commons.wikimedia.org/wiki/File:Maersk_Tokyo_Port_Botany.jpg)

# Technology Foundation

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- **Blockchain records transactions...**
  - ... in cryptographically secure blocks of transactions...
  - ... stored on decentralized servers
  
- **Blockchain available in...**
  - ... public and...
  - ... permissioned variants
  
- **Govt will likely start with permissioned blockchains...**
  - ... similar to commercial permissioned blockchain efforts

# Tamper-resistant Blockchain

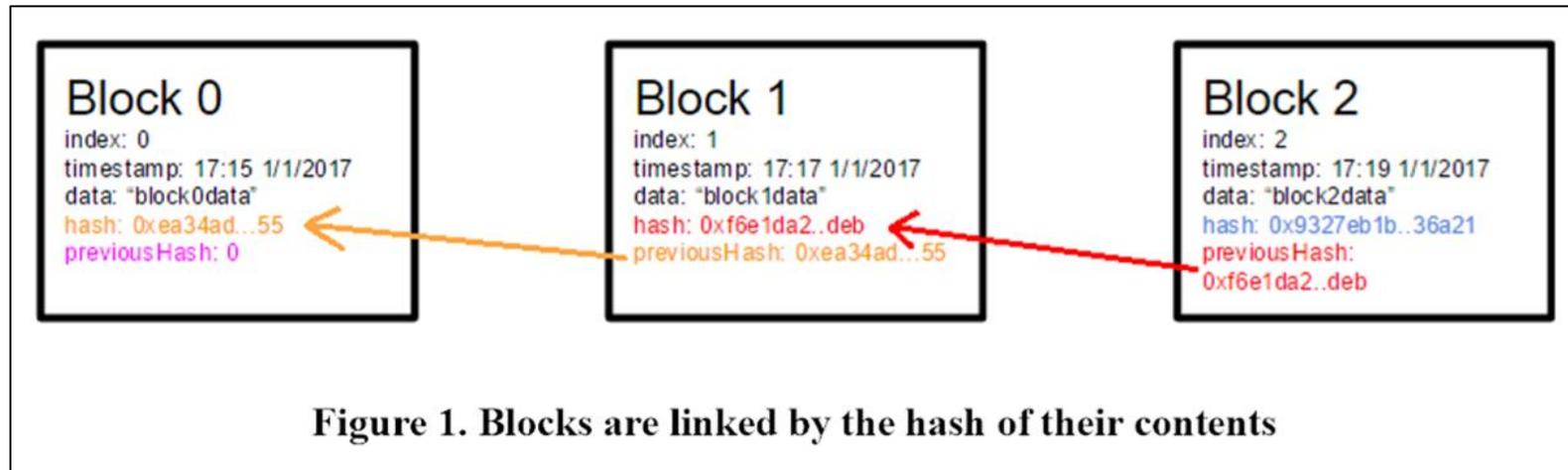


Figure 1 from Blockchain for government (Bryson, et al, Apr 2018):

<https://www.mitre.org/publications/technical-papers/blockchain-technology-for-government>

# Public and Permissioned Blockchains

Likely more  
suitable for  
government use

## Permissioned Blockchain

e.g. Tendermint,  
Hyperledger  
Fabric

## Public Blockchain

e.g. Bitcoin,  
Ethereum

**Table 1. Consensus comparison**

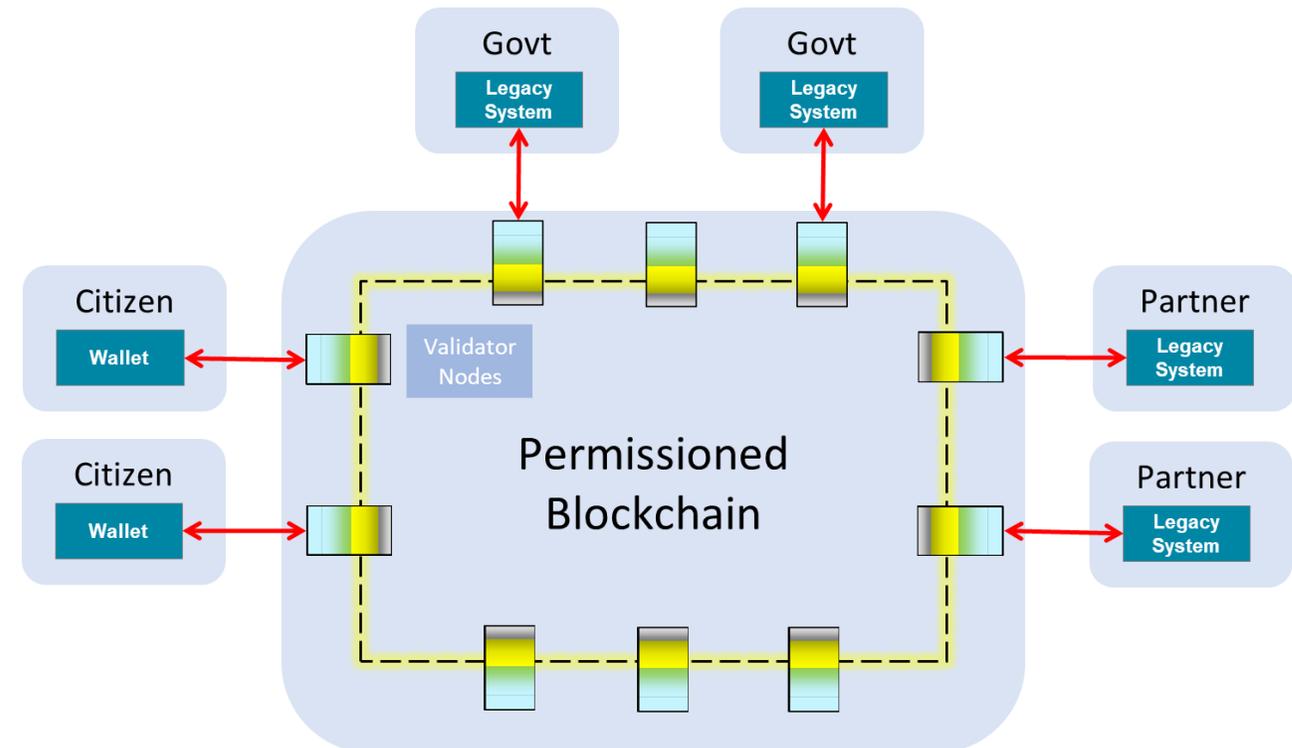
	BFT	Nakamoto
Speed (transactions per second)	Potentially 1000s	< 20 on average
Network Scalability	100s of nodes	1000s of nodes
Block Finality	Instant	Eventual

Table 1 from Blockchain for government (Bryson, et al, Apr 2018):

<https://www.mitre.org/publications/technical-papers/blockchain-technology-for-government>

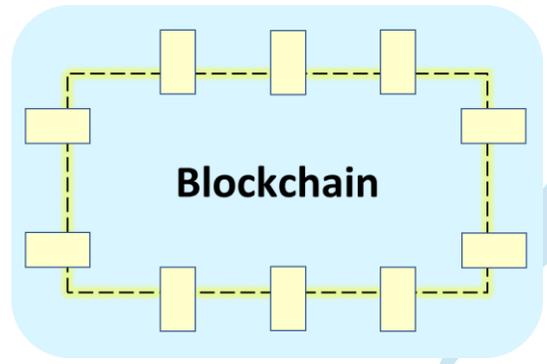
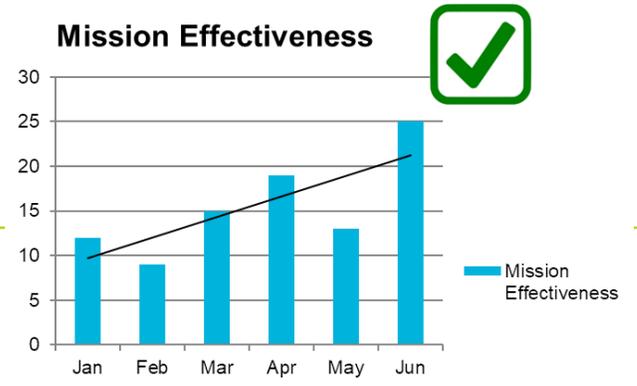
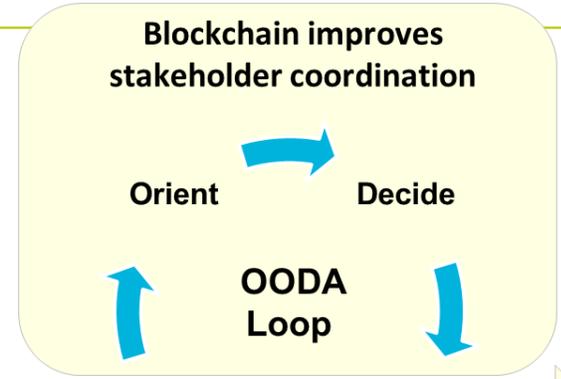
# Notional Govt Permissioned Blockchain

- Mission oriented permissioned blockchain is a shared capability
- Blockchain serves as an alternative to expensive and ineffective “many-to-many” federation strategies



# Govt Permissioned Blockchain

Mission stakeholders improve mission effectiveness by sharing validated transactional information across untrusted boundaries between stakeholders



● Capture transactional data in real time

● Improve situational awareness

● Improve mission effectiveness

All blockchains must support an improvement to mission effectiveness

# Potential Government Use Cases

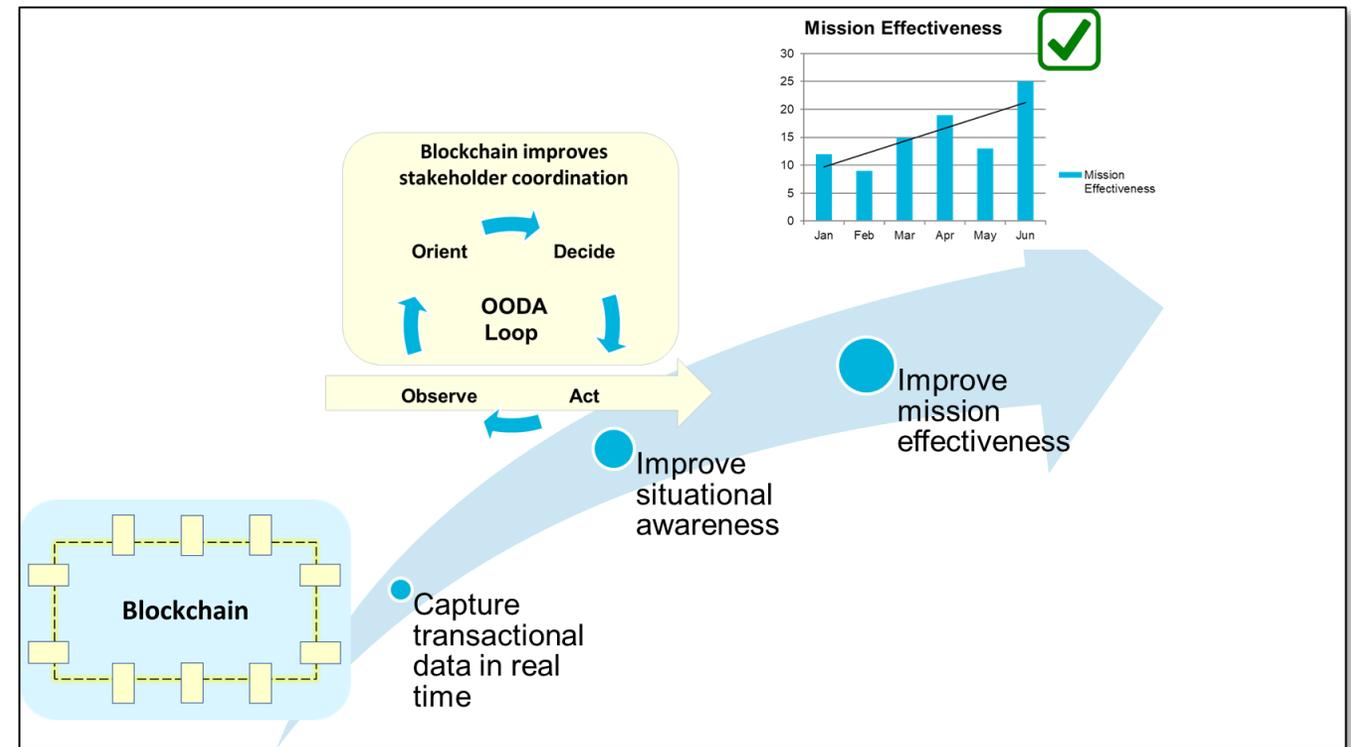
- **Potential use cases exemplify blockchain-enabled stakeholder coordination**

- **Sharing information**

- Decentralized, autonomous collection of data into a permissioned blockchain vs. centralized hierarchical means of collection into disparate legacy systems
- Improves decision cycle

- **Coordination**

- Trusted transactional data gives transparency to processes shared among stakeholders vs. legacy federation and info sharing among orgs
- Enables new stakeholder processes on top of the permissioned blockchain



## Govt Permissioned Blockchain Hypothesis

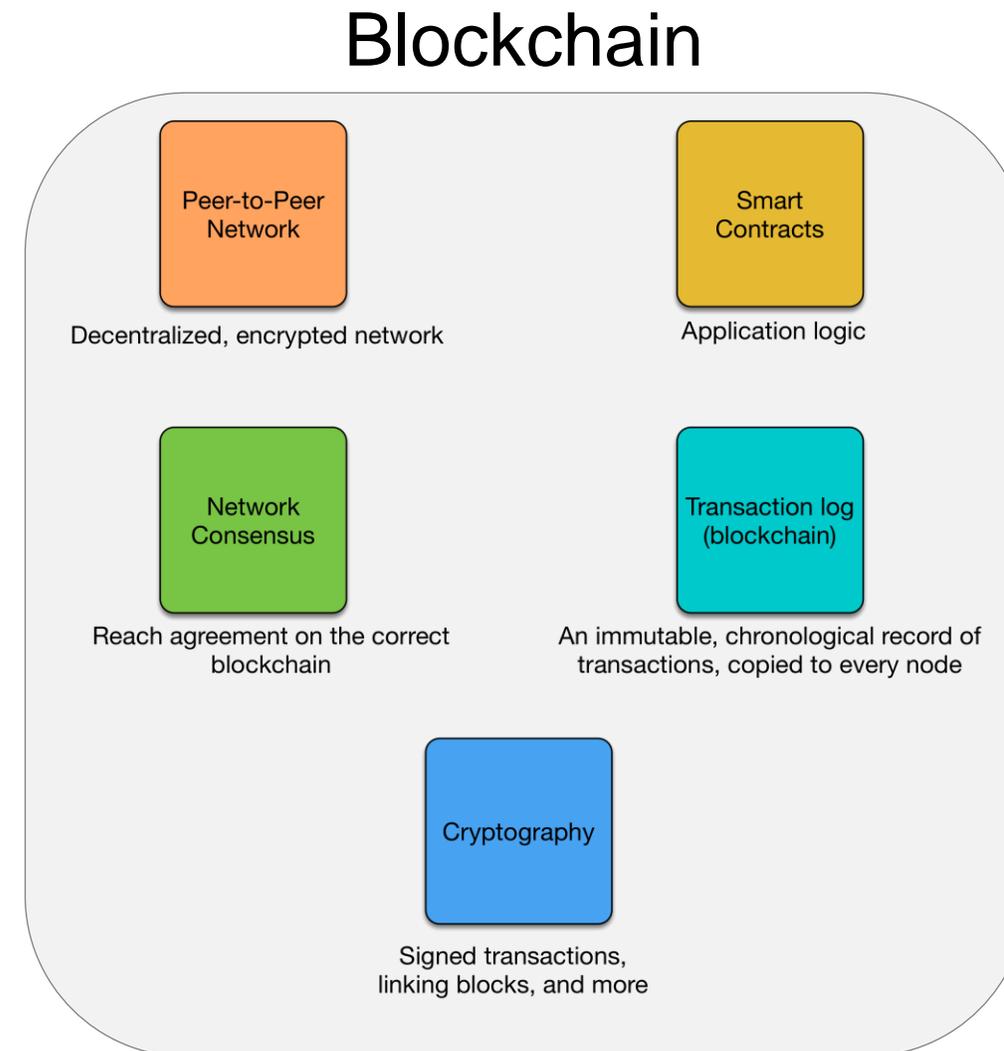
# Standup a Permissioned Blockchain

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- **A permissioned blockchain effort requires standing up a blockchain...**
  - ... vice using an existing public blockchain
- **Standing up a permissioned blockchain should start with open source...**
  - ... (else face a huge steep learning curve)...
  - ... and should focus on add-ons and configuration
- **Permissioned blockchains require hosting environment(s)...**
  - ... where diverse locations and environments can mitigate a variety of threats

# Key Components of Blockchain

- **From:**
  - <https://www.mitre.org/publications/technical-papers/blockchain-technology-for-government>
- **Blockchain can be assembled from open source projects, commercial, or both**
- **Later slides will cover relevant integration and enterprise aspects**



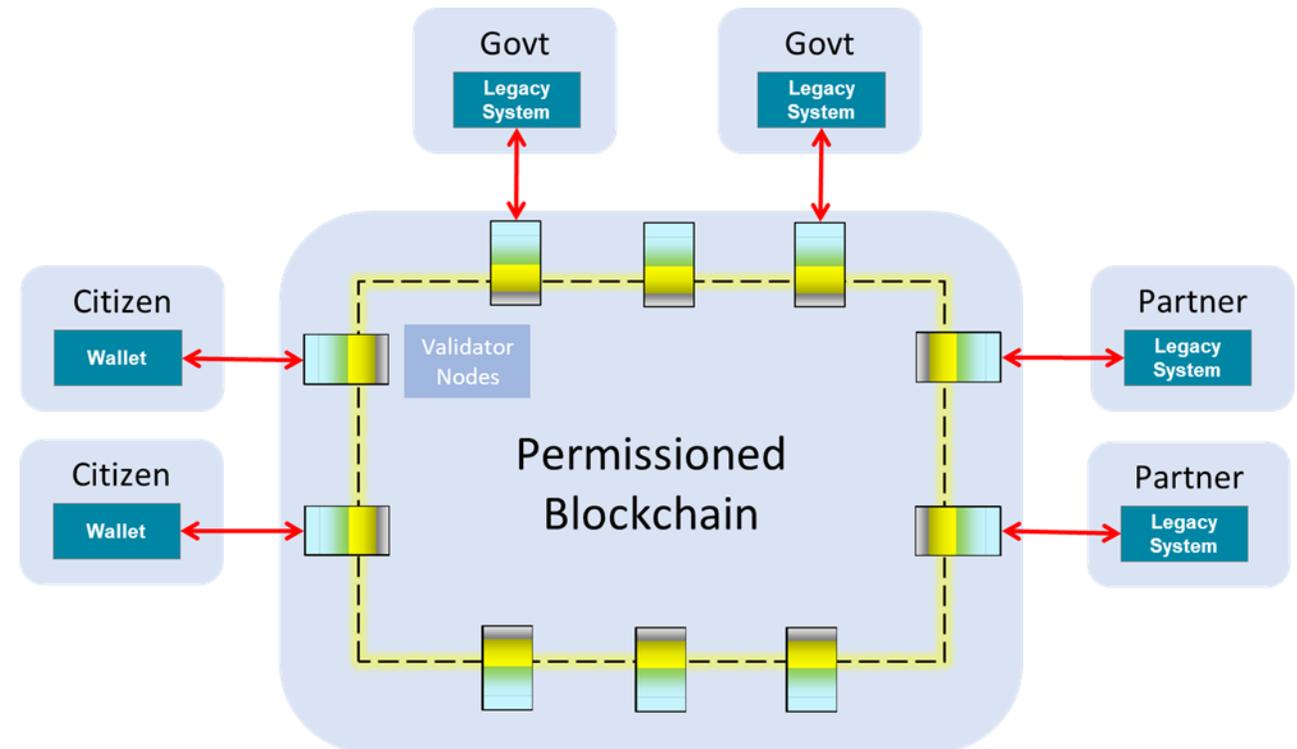
# Operate a Permissioned Blockchain

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- **A permissioned blockchain is operated by key stakeholders...**
  - ... (vice centralized owner/operator legacy model)...
  - ... and requires governance
  
- **A permissioned blockchain is sustained by hosting stakeholders...**
  - ... to implement maintenance (e.g. IAVAs (Information Assurance Vulnerability Alert))...
  - ... as well as rollout improvements (e.g. new smart contracts)

# Operation, Sustainment, Governance

- Govt and partner orgs own and operate nodes as needed, per agreement
- Same orgs responsible for cyber maintenance (e.g. IAVAs)
- One or more orgs responsible for software dev and updates, rolled out to other operator org nodes
- Citizens and other end users are (in general) not responsible for operation or sustainment
- Governance required to codify roles and responsibilities among stakeholders



# Blockchain Cost

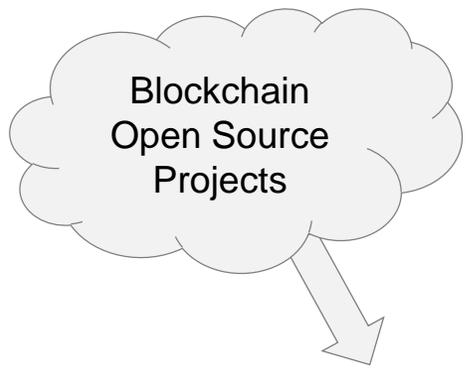
Caveat: there is no handbook on costing blockchain (for now), will qualitatively appportion cost and magnitude below

# Cost Elements (1 of 3)

## High Level

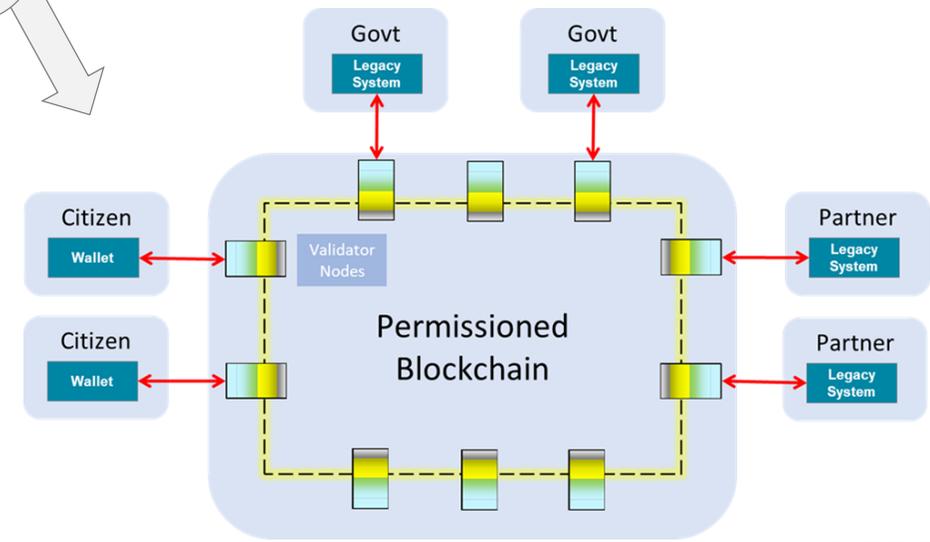
Component	Cost Element
Select blockchain open source project	<p><b>Large item:</b></p> <p>Requires thorough analysis of the core needs, consensus, anticipated threats, performance, etc.</p> <p>Should be described in the context of a mission oriented hypothesis. Must choose which metrics and mission outcomes define success.</p>
Incorporate blockchain into capability	<p><b>Very large item:</b></p> <p>The full capability incorporates interfaces, new processes (see OODA Loop above), reporting, analytics, etc.</p> <p>Recommend iterative delivery of capability. Most likely will never have full requirements at the start.</p>
Negotiate with stakeholders	<p><b>Medium item:</b></p> <p>Stakeholder agreement required for functionality, operation, and sustainment.</p> <p>Starts early. All stakeholders involved in decision making through dev / test / rollout / operations, etc.</p>

**Select open source blockchain project:**  
 Open source is “free” but like any open source project need to account for additional GOTS (Government Off The Shelf) software, integration, etc.



**Incorporate blockchain in capability:**  
 Wrapping blockchain with interfaces, new processes, reporting, etc.

**Negotiate with stakeholders:**  
 Stakeholder agreement required for functionality, operation, and sustainment



# Cost Elements (2 of 3)

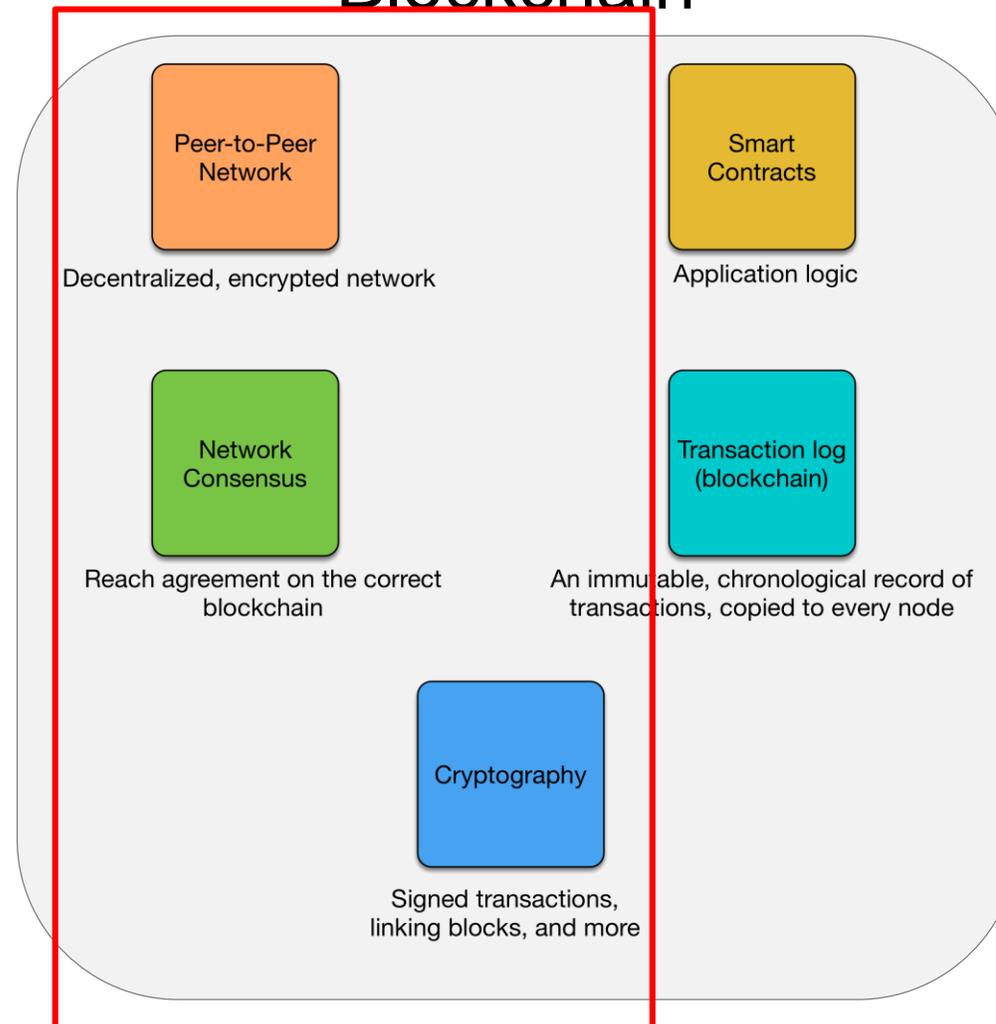
## Detail

Component	Cost Element
Peer-to-peer network	n/a Usually part of blockchain open source
Network consensus	n/a Usually part of blockchain open source
Cryptography	n/a Usually part of blockchain open source

**Selecting open source blockchain (above) determines certain blockchain components:**

While technically possible to “swap out” modules such as consensus, this is not recommended. Same with P2P communications and cryptography. Blockchains inherently integrate the components.

### Blockchain



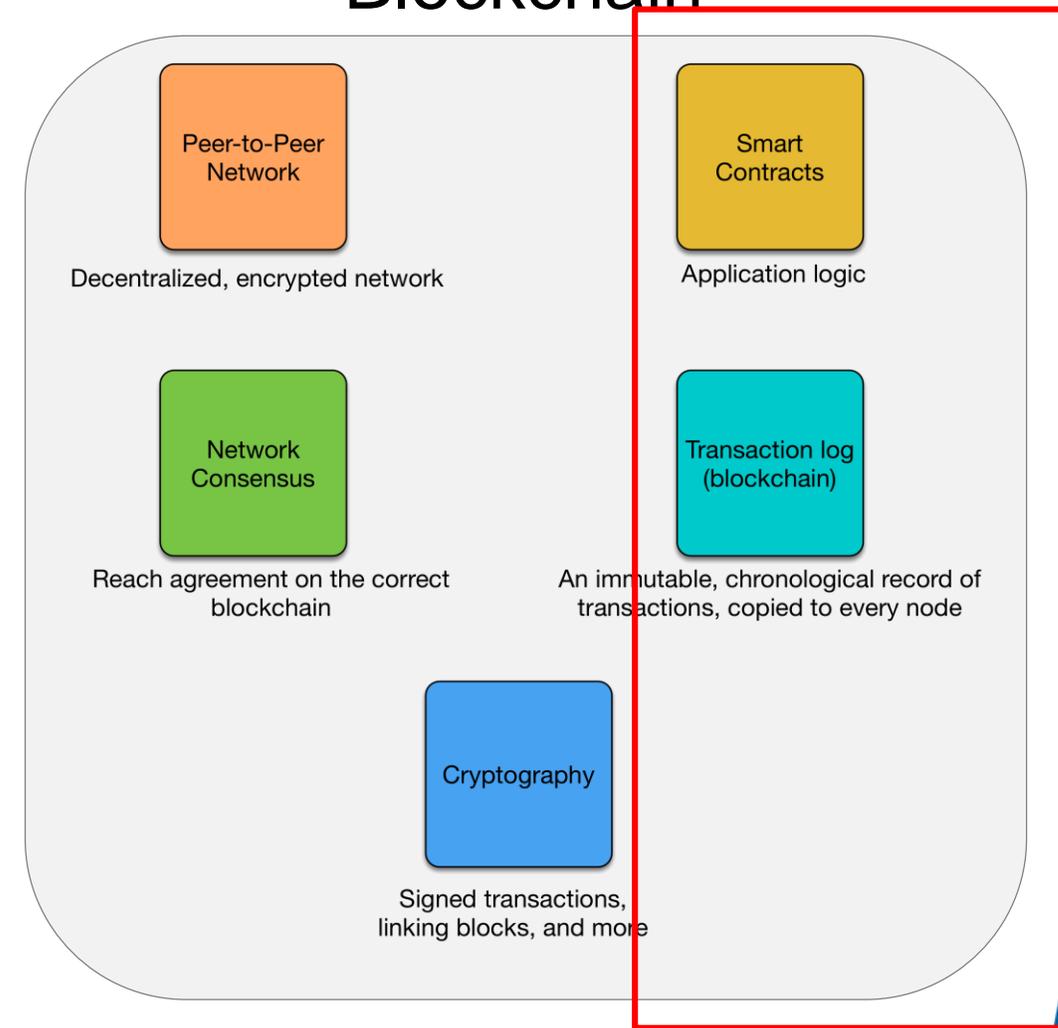
# Cost Elements (3 of 3)

## Detail

Component	Cost Element
Application logic	<p><b>Large item:</b></p> <p>Smart contracts execute in blockchain and requires extensive design and testing. Blockchain transactions are final.</p> <p>Additional application logic (executes outside of blockchain) works with smart contracts, and constitutes new processes (see OODA Loop above) which is the bulk of value of the blockchain.</p>
Transaction log	<p><b>Large Item:</b></p> <p>Transaction data needs design, and correlation with anticipated (legacy) data sources.</p> <p>Once designed, blockchain transactions require standing up, owning and operating blockchain servers to capture blockchain transactions as written.</p>

**Selecting open source blockchain (above) leaves logic and transaction design open:**  
 Blockchain will provide a framework for logic and transaction design, which dev / test will use to achieve mission performance.

## Blockchain



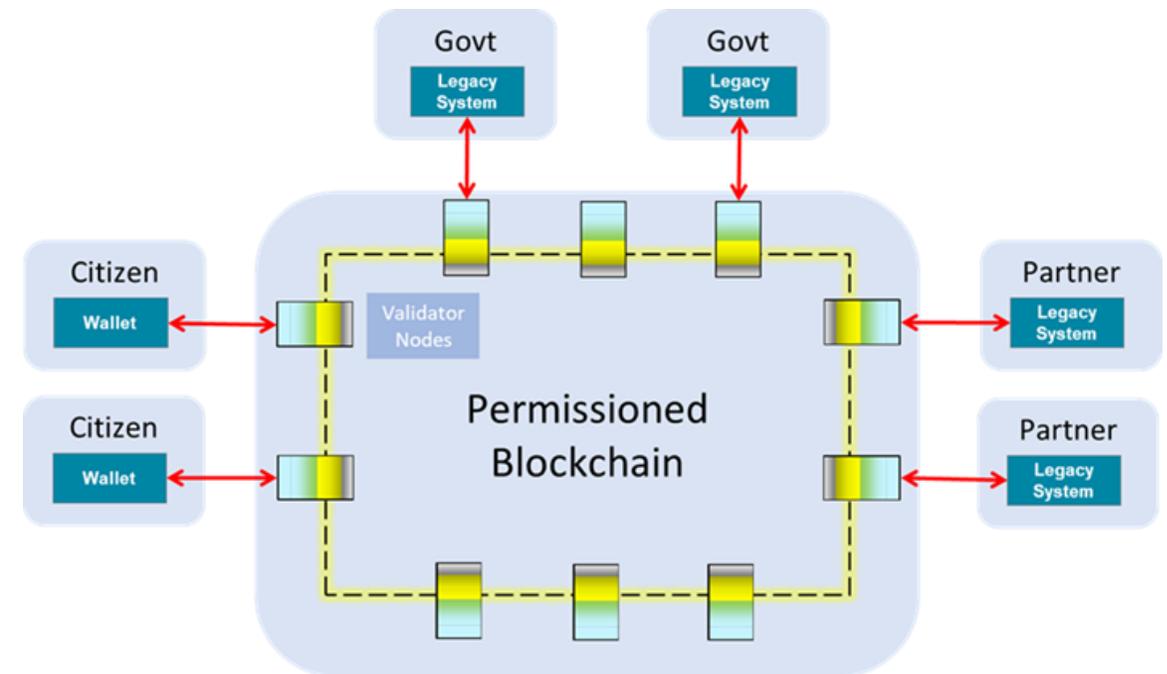
# Cost Drivers

## ■ Stakeholder diversity

- All U.S. govt?
- State, local, tribal govt?
- Citizens?
- Other countries?
- One governance or layered?

## ■ Impact

- Increased stakeholder diversity gives greater assurance that stakeholders are included
- Increased diversity requires upfront investment to assure all needs are being met
- Increased cost



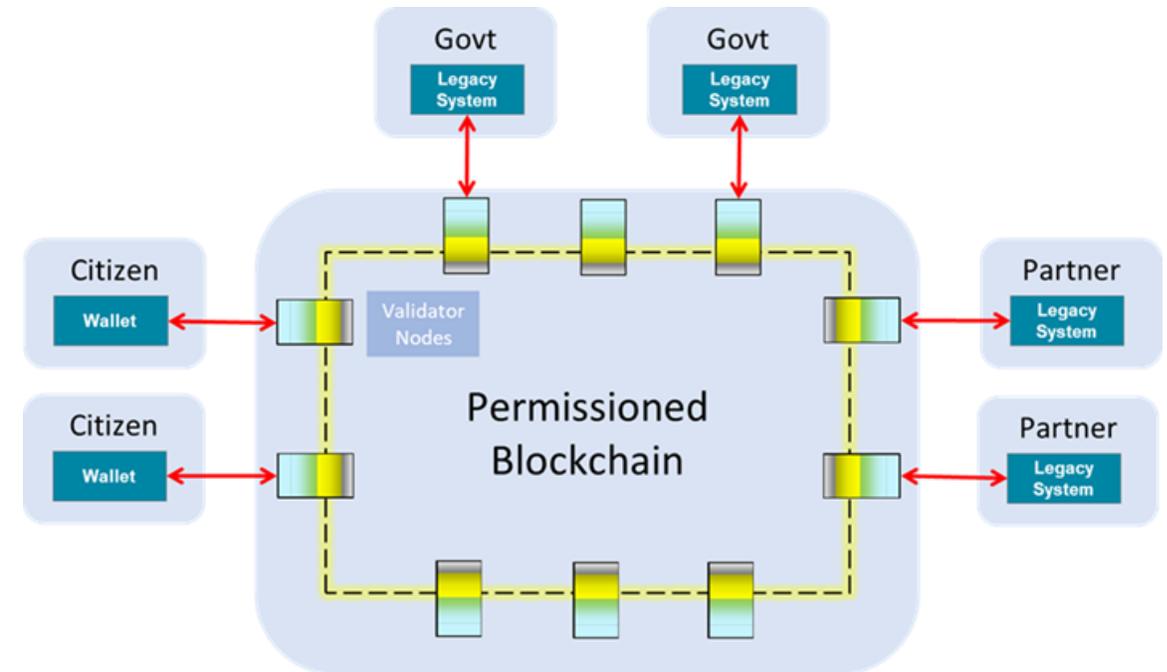
# Cost Drivers

## ■ Data diversity

- Number of data sources for blockchain transactions
- Blockchain transactions (at least initially) come from legacy sources which have different methods of packaging and interpreting data (syntax, semantics)
- Data crosses security regimes

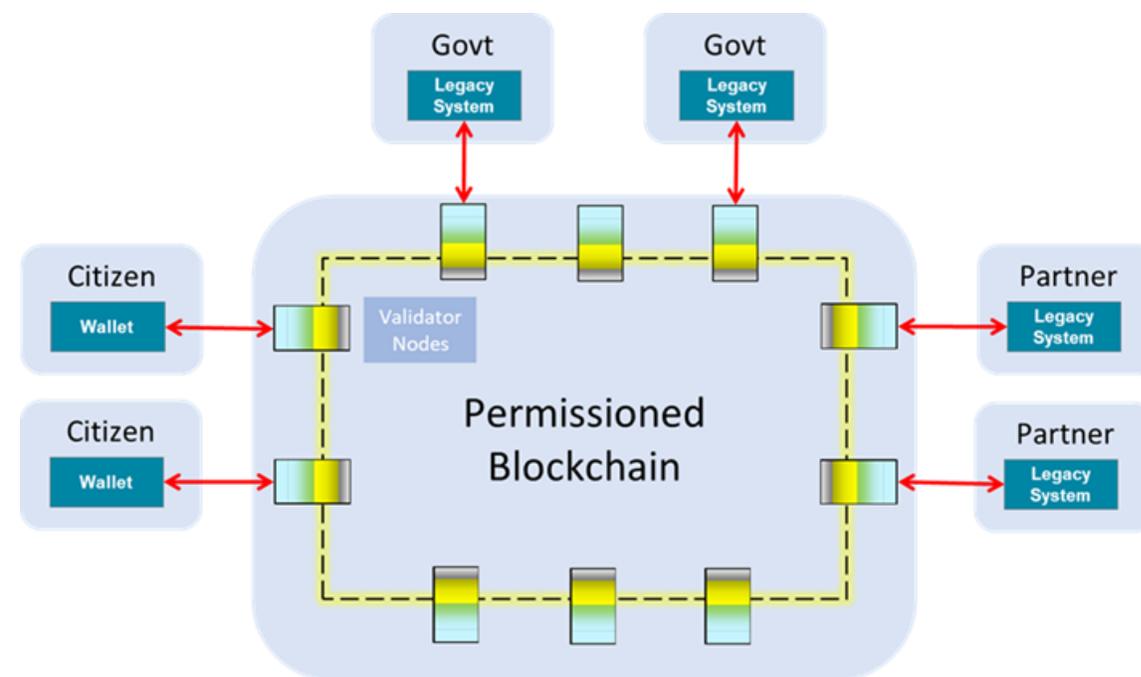
## ■ Impact

- Increased data diversity gives greater assurance that all data needed for new processes are included
- Increased data diversity requires upfront investment to assure all data is understood
- Increased cost



# Cost Drivers

- **New processes (and smart contracts)**
  - New processes are the source of value of the blockchain and enable stakeholder coordination
  - Mission outcomes and effectiveness are dependent on new processes (see OODA Loop above)
  - Incremental rollout (see below) of blockchain enabled capability is dependent on incremental rollout of new processes (limiting factor)
- **Impact**
  - New processes deliver mission value
  - New processes were never before feasible (by definition, else would not need blockchain) thus will be new to test (not duplicating legacy function), requiring new investment
  - Increased cost



# Cost Drivers

## ■ Incremental roadmap (vice block delivery)

- Incremental delivery lowers risk for rework
- Includes incremental:
  - Addition of stakeholders
  - Addition of legacy systems
  - Addition of new processes (and smart contracts)
- Roadmap of annual execution plans (vice block delivery)

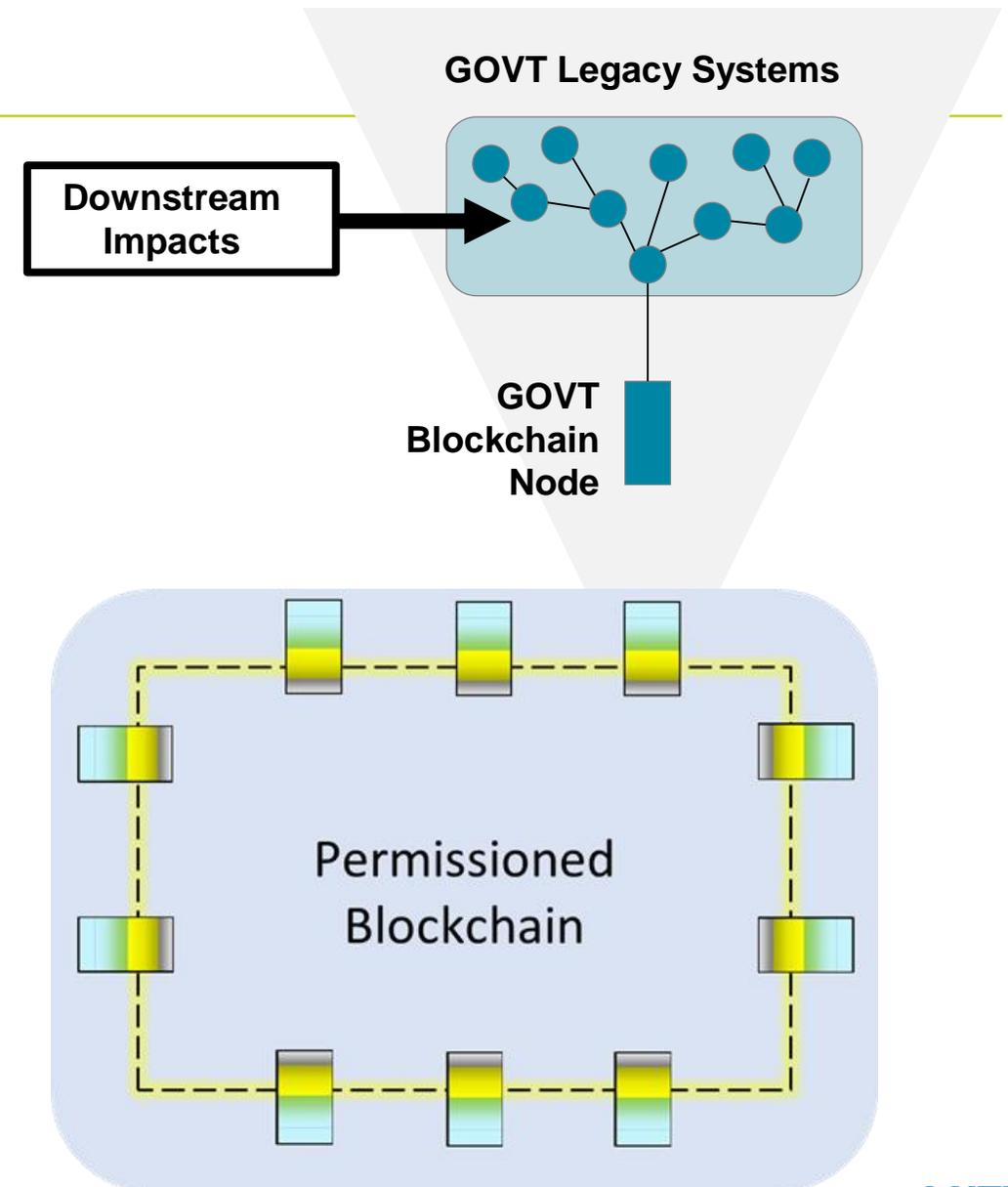
## ■ Impact

- Reduce rework
- Maintain forward momentum
- Build confidence with each delivery
- Adjust culture of all stakeholders incrementally
- Reduced overall cost (compared to large block delivery)



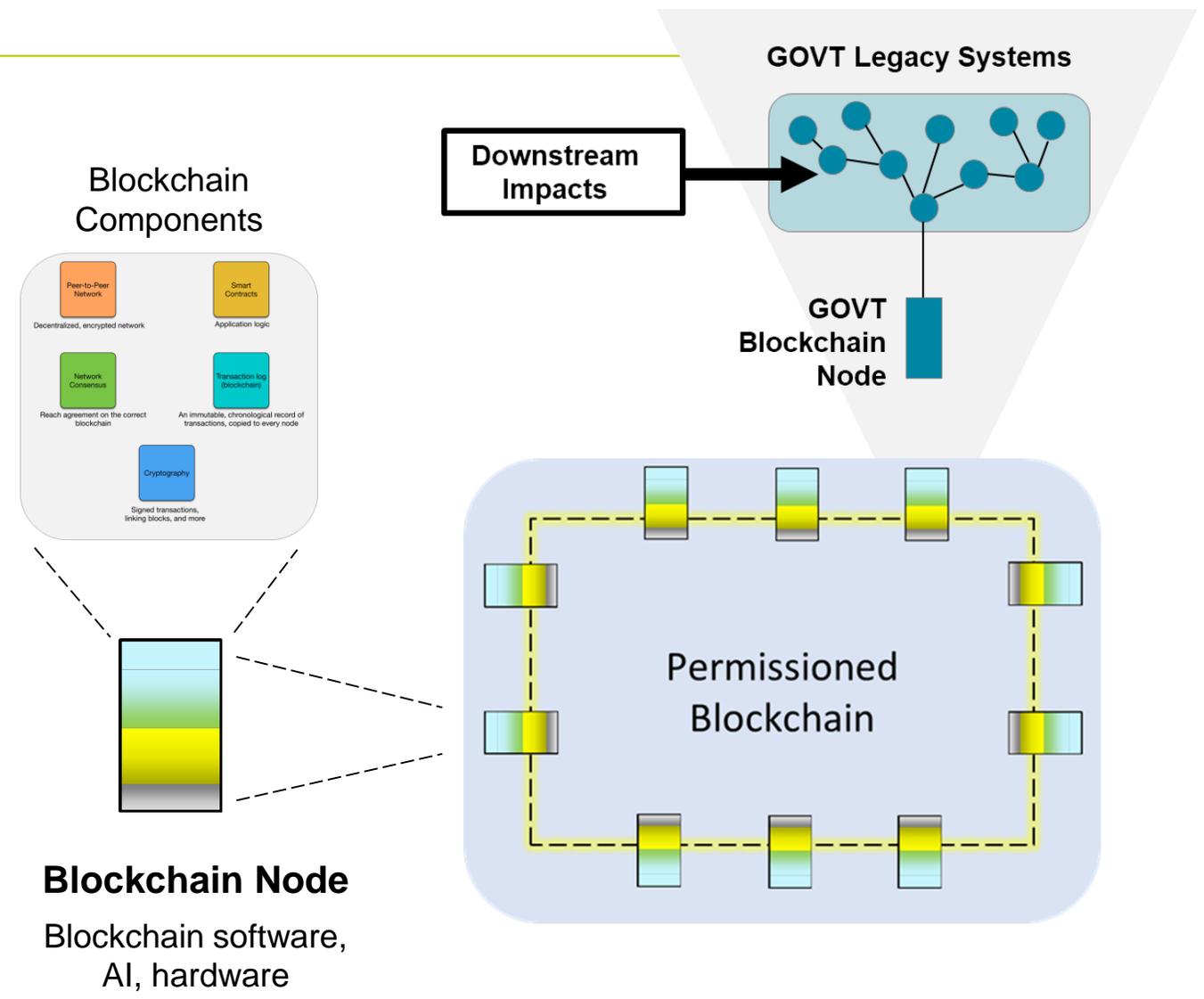
# Cost Downstream

- **Downstream costs**
  - Every stakeholder needs to adjust their backend systems
  - Costs will vary
- **Rationale**
  - Most / all stakeholders have a means to represent the implicit community processes in their own (siloed) systems
  - With blockchain, stakeholders can now use the blockchain and new processes to know the status of community processes
  - This shift in process representation responsibility may (likely) require rework in each stakeholders' backend legacy systems
  - Costs will vary



# Summary Costing

- **Cost Elements**
  - High-level blockchain cost
  - Blockchain components
- **Cost Drivers**
  - Stakeholder diversity
  - Data diversity
  - New processes
  - Incremental roadmap
- **Cost Downstream**
  - Stakeholder legacy system impact
- **Open Cost Questions**
  - Next



# Open Cost Questions

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- **Technology**

- New blockchain variants with improved performance
- New decentralized files systems, complementary to blockchain

- **Policy**

- Govt policy (or regulation) pro/con blockchain?

- **Shared Service**

- GSA shared blockchain?

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# Discussion

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# POC

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**Harvey Reed**  
**Blockchain Capability Lead**

**MITRE**

**[hreed@mitre.org](mailto:hreed@mitre.org)**

**781-439-7666 (mobile)**

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# BACKUP

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# Blockchain Commercial Project (circa 2018)

## Global Food Safety

- **Frank Yiannis, VP Food Safety and Health, Wal-Mart**
  - Addressed an MIT Blockchain conference in Apr 2018
  - <https://thenewstack.io/walmarts-blockchain-program-may-transform-the-way-we-use-data/>
- **Wal-Mart, Nestle and many others are creating a global food safety (IBM Hyperledger blockchain) network**
  - Initial pilot used for sliced mangoes
- **Ultimate goal to provide high quality food transparency data**
  - Consortium includes: Dole, Driscoll's, Golden State Foods, Kroger, McCormick and Company, McLane Company, Nestlé, Tyson Foods, Unilever and Walmart



### Wal-Mart: Food Safety

[https://commons.wikimedia.org/wiki/File:Walmart\\_grocery\\_section\\_ethnic\\_foods\\_aisle.jpg](https://commons.wikimedia.org/wiki/File:Walmart_grocery_section_ethnic_foods_aisle.jpg)

# Blockchain Commercial Project (circa 2018)

## Oceanic Shipping

- **Maersk and other shipping companies are creating a global shipping (IBM Hyperledger permissioned blockchain) network**
  - <https://www.forbes.com/sites/tomgroenfeldt/2017/03/05/ibm-and-maersk-apply-blockchain-to-container-shipping/#4d5c803f05ec>
  - Initial pilot tracks flower shipments
- **Currently partnering with USTRANSCOM, major customer of Maersk for shipping military materiel**
  - Government is a customer, learning how to use Maersk's blockchain enabled platform



### Maersk: Container Shipping

[https://commons.wikimedia.org/wiki/File:Maersk\\_Tokyo\\_Port\\_Botany.jpg](https://commons.wikimedia.org/wiki/File:Maersk_Tokyo_Port_Botany.jpg)

# Blockchain Financial Project (circa 2018)

## SWIFT Interbank Transfers

- **SWIFT completes landmark DLT PoC**

- <https://www.swift.com/news-events/news/swift-completes-landmark-dlt-proof-of-concept>

- DLT (Distributed Ledger Technology a.k.a. Blockchain) Proof of Concept, using Hyperledger:

- Real time reporting
  - Back office of banks need to be ready
  - Standards required



The global provider  
of secure financial  
messaging services

**SWIFT: Inter-bank transfers**

<https://www.swift.com/>